## Sales & Marketing-CM

219, Eastern court

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Dated: 09.04.2020

To,

The Chief General Manager, IT Project Circle, BSNL Pune.

Subject: Clarification on RED Policy-2020-reg.

Kindly refer to your office letter no. ITPC/Sr. GM (Dev.)/HYD/SS/Dev. Activities/2018-19 dated 10.03.2020 on the subject mentioned above, in this regard following is clarified:

- 1. CAF commission shall be applicable to RED for physical and D-KYC SIM activations.
- 2. MNP commission equivalent to existing retailer's MNP commission shall also be applicable to REDs.
- 3. In case of implementation of RED policy-2020 prior to 01.03.2020, same commission mentioned in the RED policy-2020 shall also be applicable for that period.

This is issued with the approval of Director (CM).

(KARTIKEYA SINHA) GM (Sales-CM)

## Copy to:

- 1. CGMs, All Telecom Circles/Districts
- 2. PGMs/GMs, All Nodal Centers
- 3. GM (Dev), ITPC Hyderabad for n/a please.